



## HAVE A SEAT AT THE TABLE

Access ♦ Involvement ♦ Exposure ♦ Advocacy

You are invited to join an exclusive group —Boca Chamber's **Trustee Program**.

The Chamber created this group of invited senior-level executives to have an exclusive forum in which to network, make contacts, and discuss major issues affecting the business community. The Trustee Program offers a complete range of benefits and services geared to meet the challenges that CEOs, COOs and high-powered executives face today.

As a Trustee, you have the opportunity to convene with South Florida's leading executives and decision makers. You will be invited to attend various events and meetings, receive private direct emails and group newsletters, and have member benefits and offers exclusive to you. Most importantly, we will be working closely with each other so that all group members prosper and benefit from one another.

Networking forums, private dinners, small Trustee lunches and cocktails, VIP events and meetings with elected officials and community leaders are just some of the benefits of your membership. Additionally, as a Trustee member your company receives special recognition in the Chamber's Annual Magazine, website and at a variety of events. You will also be presented with an elegant plaque and lapel pin. Your participation as a Trustee allows you to be a part of our concerted effort to strengthen the economic vitality and quality of life for which Boca Raton is so well known.

I would like to meet with you at your convenience to discuss in detail what being a Trustee means specifically to you and your business. To arrange a scheduled time to meet, please contact me. I look forward to speaking with you.

Best Regards,

Sarah E. Pearson  
Senior Vice President, External Relations  
561.395.4433 ext. 238 | [spearson@bocachamber.com](mailto:spearson@bocachamber.com)

Boca Chamber  
1800 N. Dixie Hwy., Boca Raton, FL 33432  
561-395-4433 | [www.bocachamber.com](http://www.bocachamber.com)



## **Trustee Mission Statement**

Chamber Trustees unite in their vision for the future to help influence and direct the quality of growth in the greater Boca Raton area.

Chamber Trustees provide the framework for building our community through leadership from South Palm Beach County's leading executives.

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## Trustee Member Benefits

Making the right connections and engaging with other like-minded leaders and business owners is the key to sustaining and growing a business, increasing community recognition and of course reaching your revenue goals.



The Boca Chamber created a group of invited senior-level executives to have an exclusive forum in which to network, make contacts, and discuss major issues affecting the business community. The Trustee Program offers a complete range of benefits and services geared to meet the challenges that CEOs, COOs and high-powered executives face today. Trustees have the opportunity to convene with South Florida's leading executives and decision makers, are invited to attend various events and meetings, receive private direct emails and have member benefits and exclusive offers.

Most importantly, Trustees work closely with each other so that all group members prosper and benefit from one another.

**VIP events**, Small group meetings with locally **elected officials & community leaders**, special **recognition** at a variety of Chamber events are just some of the benefits offered to our prestigious Trustee members. **Other benefits include:**



### **Trustee Exclusive Luncheons and Happy Hours**

Get together for lunch and/or happy hour with fellow Trustee members in a small group atmosphere in order to build relationships and meet other CEO's and Senior Level Executives involved in the program.

### **Straight Talk in the Boardroom**

Exclusive networking events geared specifically to bring together South Palm Beach County's leading executives in a private atmosphere to exchange important ideas on issues that affect our community.

### **Chamber Website - [www.bocaratonchamber.com](http://www.bocaratonchamber.com)**

The gateway to business and community, the Chamber's website offers visitors to the site, valuable information on South Florida, important contacts, and member information. Trustee Members enjoy a special Trustee section, with complimentary company listings and hyperlinks to their own websites.

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## **Annual Directory**

The Greater Boca Raton Chamber of Commerce Annual Directory is the most comprehensive source of business and community information for South Palm Beach County. Trustee Members enjoy their own special section, along with a 70-word description of their business.

## **Personal Service**

For your convenience you will have exclusive access to the VP of Business Development who can assist you in making the most out of your Trustee membership. You have a personal connection to the Greater Boca Raton Chamber of Commerce for Trustee member introductions, press release distribution in the chamber newsletter, special events reservations, and more.

## **Access**



As a Trustee member you have direct access to the Trustee database delivered to you in your format of choice. You may also request hard copy mailing labels of the Chamber's entire membership two times per year.



## **Trustee Icon and Membership Pin**

Trustee Members receive an impressive Icon to display and show their commitment to the community and a membership pin to wear during the Trustee events.

## **First Choice – Corporate Marketing Opportunities**

Reach targeted audiences for your corporate message through Chamber-wide special events, programs, and activities. Trustee Members are offered the opportunity for first choice sponsorship.

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## Trustee Testimonials

**Charles Shane, President**  
**Bryason Realty Corporation**



*Greater Boca Raton Chamber of Commerce Trustee Member since November 2001*

“The best three business decisions I ever made – Chamber membership, Trustee membership, and Leadership Boca! The Trustee members are the true business leaders in Boca Raton, and I am honored to be counted among them. The opportunities to interact, and to build relationships, is priceless!”

**Peter J. Gallo, Ph.D., Associate Headmaster for Advancement**  
**Saint Andrew’s School**



*Greater Boca Raton Chamber of Commerce Trustee Member since August 2004*

“The personal touch of the Boca Raton Chamber of Commerce is remarkable. The Chamber through the Trustee program offers to its members more than just advanced opportunities to network with chief executives. It offers the ability to think critically about how to affect change positively in both our local and global economy as well as connecting Trustee members to leaders regionally and nationally. I value our relationship with The Boca Raton Chamber of Commerce and trust that our business community is in good hands.”

**Penny Morey, Managing Director**  
**RemarkAbleHR, Inc.**



*Greater Boca Raton Chamber of Commerce Trustee Member since October 2011*

“A long-time regular member of the Greater Boca Raton Chamber of Commerce, I admit that I was a tad trepidant about elevating my membership to the Trustee level. RemarkAbleHR provides assistance to any size/type of employer; so being a regular Chamber member has always been great for obtaining referrals and clients. But would the other Trustee members be receptive to me and my business? The answer has been “Yes!” Becoming a Trustee level member has proven to be an excellent personal and professional growth decision. The chance to become better acquainted with the other Trustees, attend Trustee-exclusive sessions (e.g., Straight Talk in the Boardroom), as well as being able to listen to the very fine speakers who share their perspectives and wisdom during Trustee gatherings, have all been meaningful--and in a variety of positive ways. At the Trustee level of membership, one feels like a proactive participant in a high caliber group of focused business representatives who are intent on improving and expanding the ‘Commerce’ aspect of Boca Raton.”

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## Boca Chamber's Board of Directors 2014 – 2015

Randy Nobles, **Chair**

Jerry Fedele, **Chair Elect**  
Boca Raton Regional Hospital

Ethel Isaacs Williams, **Vice Chair**  
Florida Power & Light Company

Rick Hayduk, **Treasurer**  
Boca Raton Resort & Club

Troy McLellan, CCE, FCCP, **President & CEO/Secretary**  
The Greater Boca Raton Chamber of Commerce

Keith O'Donnell, **Immediate Past Chair**  
Avison Young

### **Directors**

Anthony Barbar, Barbar & Associates, LLC  
Vic Beninate, AT&T

Eric Brown, Aliant Payment Systems

Michael Daszkal, Daszkal Bolton LLP

Melanie Dickinson, South Florida Business Journal

Jim Dunn, JM Lexus

Mark Edoff, The ADT Corporation

Mitch Feldman, West Boca Medical Center

Peter Gallo, Ph.D., Saint Andrew's School

Elisa Garcia, Office Depot, Inc.

Larry Katz, Wells Fargo

Michael Kaufman, Kaufman Lynn General Contractors

Bonnie Kaye, Kaye Communications

Dr. John Kelly, Florida Atlantic University

Dick Pollock, YMCA South Palm Beach County

Jackie Reeves, Bell Rock Capital, LLC

Rocki Rockingham, Jarden Consumer Solutions

Dr. Kevin Ross, Lynn University

Susan Saturday, Bluegreen Vacations

Chuck Stout, CBIZ Meridian Insurance Group

Philip Studer, Bank of America Merrill Lynch



## Code of Participation

### I. Eligibility

Any company, in good standing, is eligible to join the Greater Boca Raton Chamber of Commerce's Trustee Membership Program.

### II. Acceptance

Companies wishing to participate in the Trustee Membership Program are considered accepted upon the following:

- a. A completed **Trustee Membership Application** and **Company Representative Form** are submitted and received by the Greater Boca Raton Chamber of Commerce
- b. **Current Members:** General Membership dues, sponsorship fees, event ticket purchases, and any upgrade dues, if required, are paid in full at time of Trustee Membership Application submission.
- c. **New Chamber Members:** Total Annual Dues are paid at time of submission of **Trustee Membership Application** and **Company Representative Form**.
- d. In the event an Application is received without payment, and there exists an outstanding balance of dues owed, the Greater Boca Raton Chamber of Commerce reserves the right to withhold Application processing, until such time all dues and/or fees are received. Should payment of dues continue to not be received within thirty (30) days of receipt of Application, the Greater Boca Raton Chamber of Commerce may, at its discretion, suspend all mailings, invitations, general notices, etc., of Trustee Membership Events.

### III. Participation

- a. Trustee Member Companies are permitted to allocate two (2) Trustee Representatives to receive all program mailings and invitations. It is the sole responsibility of the Trustee Representative(s) to notify the Greater Boca Raton Chamber of Commerce of any changes to the mailing list.
- b. Applications for Trustee Membership received by the last day of each calendar month will be eligible for Company Introduction at the following Trustee Event, provided dues and/or upgraded dues are paid in full. At that time, new Trustee Members will be presented with a Trustee Icon, bearing the Trustee Membership Company name, and lapel pins for each designated Trustee Member Representative. In the event an Application is received without payment of dues, the Chamber reserves the right to postpone Company introduction and Icon presentation until all dues and/or fees are paid in full.
- c. In order to preserve the integrity of the Trustee Membership Program, only Trustee Representatives are permitted to attend Trustee Events and Receptions. In the event a Trustee





- d. Representative is not able to attend a Trustee function, one (1) management employee of the Trustee company may substitute for that Trustee Representative. Should both Trustee Representatives, as indicated on the application, not be able to attend, no substitutes may be permitted. If a Trustee Member Company only has one (1) representative listed on the application, and is unable to attend, no substitutions are permitted. The Chamber does reserve the right, however, to invite prospective Trustee Members to Trustee events and functions.
- e. Fees for participation at Events may be paid by credit card, cash, or check, in advance of the Event or at the door of the Event, unless otherwise stated. In the event of a no-show, where reservations for a Trustee-paid event have been received by the Chamber, and payment is not processed at time of reservation, the Chamber reserves the right to invoice the Trustee Member Company for any Trustee Member Representative(s) and/or guest(s) not in attendance.
- f. In the event there continues to be a balance due on Event purchases for more than thirty (30) days after reservation or receipt of invoice, whichever comes first, the Greater Boca Raton Chamber of Commerce reserves the right to suspend, without further notice, all Trustee Membership Event mailings, invitations, general notices, etc., until such time all outstanding amounts are paid in full. Should there continue to be an outstanding dues balance for more than ninety (90) days from date of invoice, the Chamber reserves the right to terminate Trustee Membership status.

#### **IV. First Choice Sponsorship**

Trustee Members are offered Chamber coordinated sponsorship opportunities in advance of the General Membership. In an effort to ensure a Trustee reservation for sponsorship, Trustee Members are required to remit sponsorship payment at time of commitment or invoice, whichever comes first. In the event payment is not received, the Chamber may, at its discretion, reissue the sponsorship to other Trustee members or to the General Membership, as required.

#### **V. Renewal/Termination**

Trustee Memberships renew automatically each year, unless otherwise notified by the Trustee Member Representative no later than thirty (30) days from receipt of renewal invoice. At time of renewal, dues may increase/decrease, depending upon dues structure. Renewal of Trustee Membership dues is due and payable upon receipt of invoice. Should dues not be received within thirty (30) days of receipt of invoice, the Chamber reserves the right to terminate the Trustee Membership.





## Trustee Membership Application & Profile

### Trustee Contact Information

Trustee Company: \_\_\_\_\_  
(as you would like it to appear on icon)

Trustee Contact Name: \_\_\_\_\_ Title: \_\_\_\_\_  
(as you would like it to appear on name badge)

Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

E-mail: \_\_\_\_\_ Website: \_\_\_\_\_

Current or past Chamber involvement: \_\_\_\_\_

Current or past community involvement: \_\_\_\_\_

### Trustee Company Information

Type of Company (SIC classification/industry): \_\_\_\_\_

When does your company's fiscal year begin? \_\_\_\_\_

Number of full time employees: \_\_\_\_\_

How can the Chamber & the Trustee program most assist your company?

- ☐ Networking ☐ Exposure ☐ Involvement ☐ Advocacy ☐ Value Added Programs (DHL, Oasis Outsourcing)  
☐ Other (please be specific): \_\_\_\_\_

What business/governmental issues are most important to your company? \_\_\_\_\_

Who referred you to the Trustee Program? \_\_\_\_\_

### Payment Information

Minimum Annual Trustee Investment is \$3,000. ☐ Upgrade \$ \_\_\_\_\_ ☐ New Member \_\_\_\_\_

☐ Check enclosed (Check # \_\_\_\_\_) Please make check payable to the Greater Boca Raton Chamber of Commerce.

Credit Card Type: ☐ Visa ☐ MC ☐ AMEX ☐ Discover

Card #: \_\_\_\_\_ Name on Card: \_\_\_\_\_

Exp. Date: \_\_\_\_\_ Authorized Signature: \_\_\_\_\_

**Mail payment, application, and a 70 word description of your company** (for inclusion on our website and in the Annual Directory) to: Sarah Pearson, SVP External Relations, 1800 N Dixie Hwy, Boca Raton, FL 33432. Credit Card orders may be faxed to 561-392-3780. **For more information please contact:** SVP External Relations, 561-395-4433 x238 or by e-mail at [spearson@bocachamber.com](mailto:spearson@bocachamber.com) [www.bocachamber.com](http://www.bocachamber.com)



## Trustee Company Representatives

Please identify two (2) key senior level company executives to receive Trustee mailings, invitations and name badges. Identify up to five (5) company employees to receive general Chamber mailings and invitations.

### Key Trustee Participants

Name: _____	Title: _____
Address: _____	
Phone: _____	Fax: _____
E-mail: _____	Website: _____

Name: _____	Title: _____
Address: _____	
Phone: _____	Fax: _____
E-mail: _____	Website: _____

### Chamber Participants

Name: _____	Title: _____
Address: _____	
Phone: _____	Fax: _____
E-mail: _____	Website: _____

Name: _____	Title: _____
Address: _____	
Phone: _____	Fax: _____
E-mail: _____	Website: _____

Name: _____	Title: _____
Address: _____	
Phone: _____	Fax: _____
E-mail: _____	Website: _____

Name: _____	Title: _____
Address: _____	
Phone: _____	Fax: _____



## PERSONAL INFORMATION

Trustee Representative Name: \_\_\_\_\_

1. Your Birthday: Month \_\_\_\_\_ Day \_\_\_\_\_
2. What is your favorite cuisine? *(please check all that apply)*:  
☐ American ☐ Italian ☐ Chinese ☐ Mexican ☐ Thai ☐ French ☐ Indian  
☐ Other *(please list)*: \_\_\_\_\_
3. Please list one or two of your favorite local restaurants: \_\_\_\_\_  
\_\_\_\_\_
4. What is your favorite type of: *(e.g. J. Lohr Cabernet, Bud Light, Grey Goose Vodka, Sprite, etc.)*  
Wine \_\_\_\_\_  
Beer \_\_\_\_\_  
Alcoholic Drink \_\_\_\_\_  
Soft Drink \_\_\_\_\_
5. What sport, if any, do you enjoy most, whether to watch or play? *(please check all that apply)*:  
☐ Football ☐ Baseball ☐ Polo ☐ Golf ☐ Basketball ☐ Hockey ☐ Tennis  
☐ Other *(please list)*: \_\_\_\_\_
6. Please list up to three of your main interests or hobbies, the things you like to do in your spare time. *(please check all that apply)*:  
☐ Reading ☐ Dancing ☐ Theater ☐ Art ☐ Sports ☐ Boating ☐ Travel ☐ Music  
☐ Other *(please list)*: \_\_\_\_\_
7. Please list the top 5 industries with whom you want to do business:  
1. \_\_\_\_\_ 2. \_\_\_\_\_ 3. \_\_\_\_\_  
4. \_\_\_\_\_ 5. \_\_\_\_\_
8. Besides the Greater Boca Raton Chamber of Commerce, please list up to three other organizations or charities, if any, that you are involved with:  
1. \_\_\_\_\_  
2. \_\_\_\_\_  
3. \_\_\_\_\_

**Please complete this profile and fax back to: 561-392-3780 or mail to: Boca Chamber, 1800 N Dixie Hwy, Boca Raton, FL 33432. For more information, please contact: Sarah Pearson at 561.395.4433 ext. 238 or by e-mail at [spearson@bocachamber.com](mailto:spearson@bocachamber.com).**

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3Cinteractive, L.L.C.	Business Development Board of Palm Beach County, Inc.
Addison	BYL Network, Inc.
ADT Corporation	Campus Management Corp.
Akerman Senterfitt	Canon Solutions America
Aliant Payment Systems Inc.	Capital Grille
Allegiance Home Health and Rehab, Inc.	Capitol Lighting
Allianz Championship	CareersUSA
Alman & Katz, DMD, PA	CBIZ Meridian Insurance Group
Applied Card Systems	CBIZ MHM, LLC & Mayer Hoffman McCann P.C. (AL-01)
AT&T	Cendyn
Avison Young	CenterState Bank
AW Architects	CenterState Bank (AL-02)
AXA Advisors South Florida	Chris Evert Charities
Bank of America	Citibank, N.A.
BankUnited	City National Bank
Banner	Cloud Computing Concepts, LLC (C3)
Barbar & Associates, LLC	Club at Boca Pointe
BB&T (Branch Banking & Trust)	Comerica Bank
BB&T Center	Croskey Lanni, PC
Beighley, Myrick and Udell, P.A.	Danburg Properties of Boca Raton
Bell Rock Capital, LLC	Daszkal Bolton LLP
Berkowitz Pollack Brant Advisors and Accountants	Discover the Palm Beaches
Bloom & Freeling, Attorneys at Law	Doreen M. Yaffa P.A. dba Yaffa & Associates
Blue Martini	Economos Properties
Bluegreen Vacations	El-Ad National Properties
Boca Ballet Theatre	Ellis, Ged & Bodden, P. A.
Boca Helping Hands	Ernst & Young
Boca Medical Plaza, LLC	Everglades University
Boca Raton Airport Authority	First Citizens Bank
Boca Raton Bowl	Flashback Diner
Boca Raton Community Church	Florida Atlantic University
BOCA RATON magazine - JES Publishing	Florida Blue
Boca Raton Museum of Art	Florida Panthers
Boca Raton Regional Hospital	Florida Power & Light Company
Boca Raton Resort & Club	FMSbonds, Inc.
Boca VIPediatrics	Fogel Law Group
Boston Proper	Frank, Weinberg & Black, P.L.
Broad and Cassel	GEO Group, Inc.
Broken Sound Club	George Snow Scholarship Fund, Inc.
Bryason Realty Corporation	Gerrits Construction, Inc.

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Green Advertising	Mercantil Commercebank
Greenberg Traurig, P.A.	Mercedes-Benz of Delray
Greenspoon Marder, PA	Miami Dolphins
Gunster	Michael's Body Scenes
Habitat for Humanity South Palm Beach	Minuteman Press
Hanley Center	Mizner Park
Hilton Garden Inn Boca Raton	Mobile Help
Hollander Sleep Products, LLC	Modernizing Medicine, Inc.
Honda Classic	Morgan Stanley - The Popper Group
Hospice by the Sea, Inc.	Morrison, Brown, Argiz & Farra, LLC
Host.net	N4L Strategy Consulting
HSBC Bank USA	NCCI
IBM	Neiman Marcus
image360 - Boca Raton	New Found Life of Delray Beach
Incapital	Newman, Richard
Jarden Consumer Solutions	Ocean Properties, Ltd. Hotels & Resorts
JKG Group	O'Donnell Agency
JM Family Enterprises, Inc.	Office Depot Foundation
Joe DiMaggio Children's Hospital (AL-01)	Office Depot, Inc.
John Hancock Financial Network-The Partners Network / Ana Diaz	Omar Periu International
JPMorgan Chase	Osborne & Osborne, P.A.
Juicy Results / Marketing Divaz	Palm Beach Illustrated
Junior Achievement of South Florida, Inc.	Penn-Florida Companies
K&G Insurance House	Pink Palm Properties
Kaufman Lynn Construction	Plastridge Insurance Agency, Inc.
Kaufman, Rossin & Co.	Plum Productions Video
Kaye Communications, Inc.	PNC Bank
Kayne Anderson Real Estate Advisors	Premier Residences of Boca Raton
Landmark Bank, N.A.	Proffitt Management Solutions, Inc.
Lee Realty Team w/ Boca Luxury Realty	Proskauer Rose LLP
Lesser, Lesser, Landy & Smith PLLC	R2 Unified Technologies
LFC Development, LLC	Rapoport's Restaurant Group
Life Audit Professionals, LLC	RCC Associates
Life Insurance Concepts	Recovery Billing Solutions
Lifespace Communities, Inc.	Regal Home Health/Regal Care Management
Lord & Taylor	Regions Bank
Lynn University	RemarkAbleHR, Inc.
M. J. "Mike" Arts	Renaissance Boca Raton Hotel
Market-Matrix FL LLC	Rendon Center for Dermatology & Aesthetic Medicine
Max Group	ResMac
Memorial Healthcare System	Ruhl Financial Group - Northwestern Mutual

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Ruth's Chris Steak House

Sabadell United Bank

Saint Andrew's School

Sandler Training / Lewis Fogel

SBA Communications Corporation

Schulz Business

Seagate Hotel & Spa

Sell-Ware

Seminole Casino Coconut Creek

Sena Group

Shapiro, Blasi, Wasserman & Gora, PA

Shendell & Pollock, P.L.

Shoppes at Village Pointe

Shutts & Bowen, LLP

Signature Flight Support

Simon & Sigalos, LLP

Sklar Furnishings

South Florida Business & Wealth

South Florida Business Journal

Stonegate Bank

SunTrust Bank

TD Bank

Tekno Books, LLC

Telcom / Telcare Corp.

Ten Golden Rules

Third Level

Toshiba Business Solutions Florida

Town Center at Boca Raton/Simon Property Group

Tyco

U.S. Mortgage of Florida

Unique Gifts & Premiums

United Way of Palm Beach County

US Foods

Valley National Bank

Visiting Angels

Waterstone Resort & Marina, a DoubleTree by Hilton

Wellness & Hormone Centers of America

Wells Fargo

West Boca Medical Center

Whelchel Partners Real Estate Services, Inc.

Whitehall Boca Raton

Woodfield Country Club

Wyndham Hotel - Boca Raton

YMCA of South Palm Beach County